

NEW LISKEARD GOLF CLUB DIRECTORS MEETING

Monday,

November 19, 2012

Chamber of Commerce Board Room

Minutes

1) DIRECTORS PRESENT:

Mike Loach, Ivan Dewar, Diane Aquino, Ray Brazeau, Burl Regan, Greg St. Germaine

2) DIRECTORS ABSENT:

Pat Elliot

3) CALL TO ORDER:

The meeting was called to order at 6:45 pm by Mike Loach. Mike welcomed Burl and Greg as new directors to the Board.

4) ADOPTION OF September 24, 2012 MINUTES

Motion to accept the Minutes as presented:

Moved by Ray Brazeau , seconded by Ivan Dewar

Carried

Motion to approve the Minutes of the Annual Meeting of October 28th for publication on the web site as presented:

Moved by Burl Regan , seconded by Ray Brazeau

Carried

5) APPOINTMENT OF NEW COMMITTEE CHAIRS:

- a) President – Mike Loach
- b) Vice President – Ivan Dewar
- c) Secretary –
- d) Treasurer – Ray Brazeau
- e) Greens – Burl Regan
- f) Pro Shop- Ivan Dewar, Diane Aquino(Pat Elliott)
- g) Club House – Ray Brazeau
- h) Finances – Ray Brazeau
- i) Tournaments -
- j) Advertising - Ivan Dewar
- k) Membership - Diane Aquino

6) COMMITTEE REPORTS:

a) Greens: n/r

b) Pro Shop: There was some discussion about the possibility of Tri Town Sports stocking the pro shop. We would take a percentage of the gross. This will be discussed in more detail later.

c) Club House: Ray Brazeau has been looking into various companies to complete the next phase of the basement renovations.

Moved by Ray Brazeau and seconded by Burl Regan that GST Renovations and Contracting be given the contract to complete the renovations in the clubhouse basement and that Comfort Heating and Air Conditioning be given the contract to remove the water heater next to the furnace.

**Carried with one abstention
(Greg Ste. Germaine)**

d) Finances: Ray presented a profit and loss statement as of November 12, 2012. Our net income was down very slightly but we seem to be holding the line. Next year some of the equipment leases will be over. This will improve our financial status. Ray and Ivan will be looking into some of these leases. Ray is currently negotiating with the insurance company to revise the payment schedule. He is proposing that we make two payments in January with the balance to be paid at the end of May. He is hoping they will wave the 3% fee. This means that

we need to convince some of the members to pay their dues by the end of December. Ray has proposed to phone every member and present the situation.

- e) Tournaments: n/r
- f) Advertising: Ivan feels that we need to sell more signs this coming year. We sold 16 this past year. It is a good source of revenue. Ivan proposed that this is something that should be done by the new manager.
- g) Membership: There was a great deal of discussion about the 2013 fees. It was proposed that we would not raise membership fees for 3013. It was also proposed that we re-institute the out of town discount of \$50 per adult or \$50 per couple. Also the bonus for paying by December 31 would be reduced to 3 9-hole cart rentals or 3 large buckets of range balls. It was pointed out that members need to be encouraged to pick up coupons and bag tags the first time they golf in 2013.
Moved by Burl Regan and seconded by Diane Aquino that the membership fees Moved by Burl Regan and seconded by Diane Aquino that the membership fee schedule be amended as discussed.

Carried

**Motion to accept Committee Reports as presented:
Moved by Diane Aquino , seconded by Ray Brazeau**

Carried

7) NEW BUSINESS:

- a) Ivan stated that we need to look at the lease on the beverage cart. He will attempt to find out more details about the lease.
- b) **Moved by Ray Brazeau and seconded by Burl Regan that KEB will again do all the bookkeeping for 2013 at a cost of \$7,000.** **Carried**
- c) There was considerable discussion about the new manager's position. Ross and Pat have already had some negotiations with Dave Lang. However, there were still a number of questions about various problems from last year. It was also felt that the salary Dave was proposing was a little more than we could afford. Ivan and Diane will have a dialogue with Dave. There were some guidelines as to salary and terms of employment given.
- d) The issue of raises for the grounds crew was again raised. This would be discussed at a later date.

8) MOTION TO ADJOURN:

Moved by Ray Brazeau and seconded by Burl Regan that this meeting be adjourned at. 8:30 pm.

The next meeting is scheduled for 6:30 pm on December 17, 2012 in the Chamber of Commerce Board Room.